| prob 1 | Dollars | Percent |
| :--- | ---: | ---: |
| Net Sales | $\$ 182,000.00$ | $100 \%$ |
| Cogs | $\$ 103,740.00$ | $57 \%$ |
| Gross Margin | $\$ 78,260.00$ | $43 \%$ |
| expenses | $\$ 53,400.00$ | $29 \%$ |
| Profit/Loss | $\$ 24,860.00$ | $14 \%$ |


| prob 2 | Dollars |
| :--- | :--- |
| Net Sales | N/a |
| Cogs | N/a |
| Gross Margin | $\$ 60,000.00$ |
| expenses | $\$$ |
| Profit/Loss | $\$$ |
|  | $(3,000.00)$ |

prob 3
Sell more, reduce operating expenses any way possible, do a higher markup

## Prob 4 \& 5

Not enough information given to determine whether it was good or bad. They did make a profit so it seems like

## Prob 6

Net sales were \$100,000

| Prob 7 | Dollar amount |
| :--- | ---: |
| B.I. | $\$ 88,000.00$ |
| Purchases | $\$ 102,000.00$ |
| Ending Invento | $\$ 82,000.00$ |
| Cogs | $\$ 108,000.00$ |


| Prob 8 | Dollar amount |  |
| :--- | ---: | ---: |
| B.l | $\$$ | $28,000.00$ |
| purchases | $\$$ | $36,000.00$ |
| E.l | $\$$ | $34,000.00$ |
| gross sales | $\$$ | $52,000.00$ |
| returns | $\$$ | $2,000.00$ |
| operating expe | $\$$ | $18,000.00$ |
| Profit | $\$$ | $2,000.00$ |


| Prob 9 | Dollar amount |
| :--- | ---: |
| B.l | $\$ 220,000.00$ |
| purchases | $\$ 260,000.00$ |
| E.l | $\$ 190,000.00$ |
| sales | $\$ 482,000.00$ |
| returns | $\$ 8,000.00$ |
| expenses | $\$ 142,000.00$ |
| Profit | $\$ 42,000.00$ |

ly that it was good.

